



A Track Record Built on Quality and Service

Founded in 1906 in Portland, Oregon, Standard Insurance Company offers group insurance as well as individual insurance products and retirement plans. The Standard has built a national reputation for delivering quality insurance products, personalized service and strong financial performance.

Standard Insurance Company is the largest subsidiary of StanCorp Financial Group, Inc., a Fortune 1000 company. Standard Insurance Company markets products in 49 states and the District of Columbia. In New York, group insurance products and services are available through our affiliate, The Standard Life Insurance Company of New York. At The Standard, we thrive on teamwork, strong ethics and customer service on every level. Our track record proves it.

Our Financial Strength Ratings

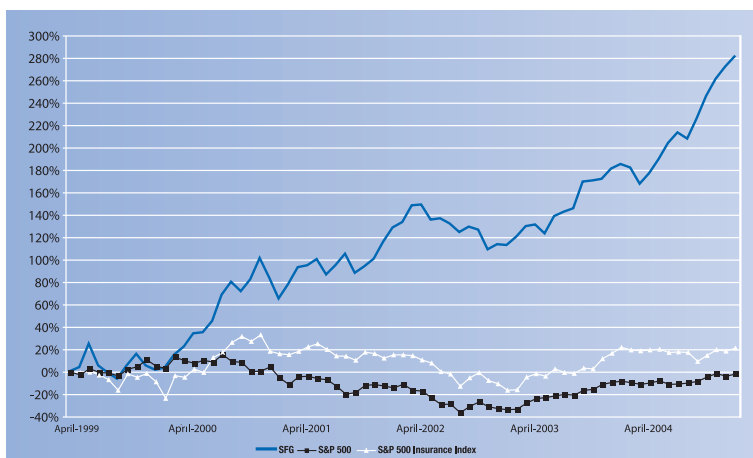
A.M. Best	A (Excellent)	3rd of 13 rankings
Standard & Poor's	A+ (Strong)	5th of 16 rankings
Moody's	A1 (Good)	5th of 16 rankings
Fitch	AA- (Very Strong)	4th of 16 rankings

Employee Benefits Division*

- \$1.49 billion in force premium
- More than 54 years of employee benefits experience
- Over 29,000 group insurance policies in force
- 6.5 million covered lives
- 40 Sales and Service Offices nationwide

StanCorp Financial Group Stock Performance

Since going public in April 1999, StanCorp Financial Group stock has consistently outpaced both the S&P 500 and the S&P 500 Insurance Index.



* All figures are as of 12/31/04 and are based on internal data developed by Standard Insurance Company; reinsurance assumed is excluded.

continued on reverse

What the Ratings Mean

A.M. Best Company

A, A- Range Definition: Assigned to companies that have, in Best's opinion, an excellent ability to meet their ongoing obligations to policyholders.

The objective of Best's rating system is to provide an overall opinion of an insurance company's ability to meet its obligations to policyholders. Best's Ratings are based on a comprehensive evaluation of a company's financial strength, operating performance and market profile as compared to A.M. Best's quantitative and qualitative standards.

Fitch

AA Range Definition: Insurers are viewed as possessing very strong capacity to meet policyholder and contract obligations. Risk factors are modest, and the impact of any adverse business and economic factors is expected to be very small.

A Range Definition: Insurers are viewed as possessing strong capacity to meet policyholder and contract obligations. Risk factors are moderate, and the impact of any adverse business and economic factors is expected to be small.

A Fitch Insurer Financial Strength Rating provides an assessment of the financial strength of an insurance organization and its capacity to meet senior obligations to policyholders and contract holders on a timely basis. The IFS Rating is assigned to the insurance organization itself, and no liabilities or obligations of the insurer are specifically rated unless otherwise stated.

Moody's Investor Services

A Range Definition: Insurance companies rated A offer good financial security. However, elements may be present which suggest a susceptibility to impairment sometime in the future.

Baa Range Definition: Insurance companies rated Baa offer adequate financial security. However, certain protective elements may be lacking or may be characteristically unreliable over any great length of time. Moody's Insurance Financial Strength Ratings are opinions of the ability of insurance companies to repay punctually senior policyholder claims and obligations. Specific obligations are considered unrated unless they are individually rated because the standing of a particular insurance obligation would depend on an assessment of its relative standing under those laws governing both the obligation and the insurance company.

Standard & Poor's

A Range Definition: An insurer rated 'A' has STRONG financial security characteristics, but is somewhat more likely to be affected by adverse business conditions than are insurers with higher ratings.

BBB Range Definition: An insurer rated 'BBB' has GOOD financial security characteristics, but is more likely to be affected by adverse business conditions than are higher rated insurers.

A Standard & Poor's Insurer Financial Strength Rating is a current opinion of the financial security characteristics of an insurance organization with respect to its ability to pay under its insurance policies and contracts in accordance with their terms. This opinion is not specific to any particular policy or contract, nor does it address the suitability of a particular policy or contract for a specific purpose or purchaser. Furthermore, the opinion does not take into account deductibles, surrender or cancellation penalties, timeliness of payment, nor the likelihood of the use of a defense such as fraud to deny claims. For organizations with cross-border or multinational operations, including those conducted by subsidiaries or branch offices, the ratings do not take into account potential that may exist for foreign exchange restrictions to prevent financial obligations from being met.